



# Accelerate Patient Outcomes, Reduce Overhead with EnsoSleep PPG™

## The Challenge: Aging, Expensive Legacy HSATs Delay Patient Care

Chicago ENT/Chicago Sleep Center (CENT/CSC) needed to streamline the home sleep testing process, reduce costs associated with new and existing devices, and expedite patient outcomes.

- Legacy HSATs required manual uploads
- Turnaround times were dependent on staff availability
- Unsuccessful sleep studies and lengthy backlogs delayed care
- High cost of new devices and disposable parts stalled program growth

**“Our growing practice could not get our hands on enough HSAT units to keep up with the volume that our lab required. We were booking out 3-4 weeks for home sleep studies, creating a backlog and bottleneck for all things sleep related.”**

**Laura Brannigan, RPSGT  
Sleep Lab Manager, CENT/CSC**

## The Solution: Transition from Legacy HSATs to EnsoSleep PPG

**“We went from a \$2,000 piece of hardware to a \$150 piece of hardware, with no disposables. Those economics make EnsoSleep PPG very attractive.”**

**Scott Rice, Director of Ancillary Services, CENT/CSC**

After shifting to **EnsoSleep PPG** and bringing on a fleet of affordable PPG-based devices, CENT/CSC experienced immediate cost savings and an expedited patient sleep testing workflow.





## **The Result: EnsoSleep PPG Helped Enhance Operational Efficiency Across Devices, Locations, and Medicare Reimbursement Levels**

With a large staff spread across four sleep labs, Rice and the CENT/CSC sleep team needed a streamlined solution. EnsoSleep PPG's cloud-based Study Management standardized the reviewing, editing, and reporting process for all studies – easing the workload while providing flexibility, scalability, and simplicity.

**Reduced device costs from \$2,000-\$5,000 per device to under \$150 per device without additional disposable costs**

**Transitioned more than 75% of home sleep testing volume from legacy HSATs to EnsoSleep PPG within 3 months**

**Reduced patient wait time for sleep test results from approximately four weeks to just 48 hours**

**"The main benefit of Study Management is that it's device agnostic. If I'm acquiring new systems or technology for labs, I don't have to have all the same hardware to be able to manage my labs. That's a huge benefit for me."**

**Scott Rice, Director of Ancillary Services, CENT/CSC**

**"EnsoSleep PPG is so much more efficient. Getting studies into the system, getting them read and finalized, and enabling patients to come in and get the care they need faster without having to rely on staff to upload data from the devices."**

**Laura Brannigan, RPSGT, Lab Manager, CENT/CSC**



**Set up a Demo to See How EnsoSleep PPG Can Improve your HSAT Program**



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