



Accelerate Patient Outcomes, Reduce Overhead with EnsoHST™

The Challenge: Aging, Expensive Legacy HSATs Delay Patient Care

Chicago ENT/Chicago Sleep Center (CENT/CSC) needed to streamline the home sleep testing process, reduce costs associated with new and existing devices, and expedite patient outcomes.

- Legacy HSATs required manual uploads
- Turnaround times were dependent on staff availability
- Unsuccessful sleep studies and lengthy backlogs delayed care
- High cost of new devices and disposable parts stalled program growth

“Our growing practice could not get our hands on enough HSAT units to keep up with the volume that our lab required. We were booking out 3-4 weeks for home sleep studies, creating a backlog and bottleneck for all things sleep related.”

Laura Brannigan, RPSGT
Sleep Lab Manager, CENT/CSC

The Solution: Transition from Legacy HSATs to EnsoHST

“We went from a \$2,000 piece of hardware to a \$150 piece of hardware, with no disposables. Those economics make EnsoHST very attractive.”

Scott Rice, Director of Ancillary Services,
CENT/CSC

After shifting to EnsoHST and bringing on a fleet of affordable devices, CENT/CSC experienced immediate cost savings and an expedited patient sleep testing workflow.



The Result: Enhanced Operational Efficiency Across Devices, Locations, and Medicare Reimbursement Levels

With a large staff spread across four sleep labs, Rice and the CENT/CSC sleep team needed a streamlined solution. EnsoHST's cloud-based platform standardized the reviewing, editing, and reporting process for all studies – easing the workload while providing flexibility, scalability, and simplicity.

Reduced device costs from \$2,000-\$5,000 per device to under \$150 per device without additional disposable costs

Transitioned more than 75% of home sleep testing volume from legacy HSATs to EnsoHST within 3 months

Reduced patient wait time for home sleep test results from approximately 4 weeks to just 48 hours

“The main benefit of EnsoData's cloud based platform is that it's device agnostic. If I'm acquiring new systems or technology for labs, I don't have to have all the same hardware to be able to manage my labs. That's a huge benefit for me.”

Scott Rice, Director of Ancillary Services, CENT/CSC

“EnsoHST is so much more efficient. Getting studies into the system, getting them read and finalized, and enabling patients to come in and get the care they need faster without having to rely on staff to upload data from the devices.”

Laura Brannigan, RPSGT, Lab Manager, CENT/CSC



Schedule a Demo
to Explore EnsoHST

ensoHST™